# 3

# **Key Information**

### **Unit 1: Enterprise in the Business World**

Unit type: Core

Guided learning hours: **30** Assessment type: **Internal** 

Learning aims
In this unit you will:

- a) know how trends and the current business environment may impact on a business
- b) plan an idea for a new business
- c) present a business model for a business start-up.

### **Unit 2: Finance for Business**

Unit type: Core

Guided learning hours: 30 Assessment type: External

Learning aims
In this unit you will:

- a) understand the costs involved in business and how businesses make a
- b) understand how businesses plan for success
- understand how businesses measure success and identify areas for improvement.

### **Unit 3: Promoting a Brand**

Unit type: Optional specialist Guided learning hours: 30 Assessment type: Internal

Learning aims
In this unit you will:

- a) explore the use of branding and the promotional mix in business
- b) develop and promote a brand for a business

### **Unit 8: Recruitment, Selection and Employment**

Unit type: Optional specialist Guided learning hours: 30 Assessment type: Internal

Learning aims
In this unit you will:

- a) know about job roles and functional areas in business
- b) produce documentation for specific job roles
- c) demonstrate interview skills and plan career development.

## Golden Tips

- Learn the key terms
- Apply it to the businesses you are familiar with
- Practice past exam paper questions
- Keep up to date with coursework deadlines!
- Use the help guides provided
- Practice past exam papers/check answers with the mark schemes
- Attend after school revision sessions
- Ask questions

### **KEY CONTACT:**

Mr J Etherton –

jetherton@westonfavellacademy.org

**EXAM BOARD: EDECXEL** 

### **USEFUL WEBSITES:**

The following websites will help with information required in your assignments for the 3 units:
<a href="https://www.businessstudiesonline.com">www.businessstudiesonline.com</a>
www.bized.co.uk

www.times100.co.uk www.tutor2u.net